



FOUNDATION AND DEVELOPMENT OF A LIFE SCIENCE COMPANY

NOVEMBER 28TH - DECEMBER 04TH 2018

This Workshop offers practical training in topics and processes related to the creation and development of a life science company.

Trainer - Manuel Vega — a seasoned professional in the life science sector; with double educational background (in scientific research and in business administration) and 25 years' experience in running-starting-advising technology companies and in qualifying R&D projects with potential for value.

AGENDA:

Day 1: November 28TH

08.30 – 09.00 h Training Course Presentation; Group Presentation.

09.00 – 10.30 h Project Maturation; Strategy.

10.30 - 10.45 h Coffee break.

10.45 - 12.45 h Intellectual Property.

12.45 - 13.45 h Lunch.

13.45 – 14.45 h Presentation. Selection of Groups.

14.45 – 16.45 h Intellectual Property.

16.45 - 17.00 h Coffee break.

17.00 - 18.00 h Entrepreneurship; Business Model.

Day 2: November 29TH

08.30 – 10.30 h Business Plan; Start-up Creation.

10.30 - 10.45 h Coffee break.

10.45 – 11.45 h Fund raising and Financing.

11.45 - 12.45 h Analysis of legal-business documents. 12.45 - 13.45 h Lunch.

13.45 - 15.45 h Scientists work.

15.45 – 16.00 h Coffee break.

16.00 – 18.00 h Analysis of legal-business documents.

November 30TH

Homework for Scientists. M. Vega will make themselves available to work together with Scientists, if solicited by Scientists. 10.00 – 12.00 Presentation of the investment landscape in Poland – ABAN-Fund (www.abanfund.vc).

Day 3: December 3TH

 $08.30-10.30\ h$ Organization and Management; Business and Corporate Development.

10.30 – 10.45 h Coffee break.

10.45 – 11.45 h Product Development.

11.45 – 12.45 h Analysis of legal-business documents.

12.45 – 13.45 h Lunch.

13.45 - 15.45 h Scientists work.

15.45 – 16.00 h Coffee break.

16.00 - 18.00 h Valuation - Analysis of company value.

Day 4: December 4TH

08.30 – 10.00 h General Revision. General Questions.

10.00 - 10.15 h Coffee break.

10.15 – 11.45 h General Questions.

11.45 - 12.45 h Scientists work.

12.45 – 13.45 h Lunch.

13.45 – 15.45 h Scientists work.

15.45 - 16.00 h Coffee break.

16.00 – 18.00 h Role-play negotiations.

Online registration: http://bit.ly/ls2018cittru by November 16[™], 2018.

VENUE: FACULTY OF BIOCHEMISTRY, BIOPHYSICS AND BIOTECHNOLOGY

Address: Gronostajowa 7 street, 30-387 Kraków, room 1.1.14 (D201)







